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ORIGINAL

Canon Solutions America
One Canon Park
Melville, NY 11747

A Proposal For: Washoe County – Human Services – Megan Chambers

**Effective Date
2/17/26 Through 2/21/26**

**Prepared by:
Chad Johnson
Canon U.S.A., Inc.**

Your Canon U.S.A. Team

Deep experience and subject matter expertise Whether your business is large or small, remaining competitive in the global economy means you need to concentrate on what makes you successful—your core business. When selecting and implementing new technology, a highly skilled technical team can be the difference-maker for a successful deployment. Canon U.S.A. has the team of experts you need to help you acquire the right technology, solutions, and services for your organization. From pre-sales analysis to post-sales support, our team of technical professionals draws upon decades of technical expertise and real-world experience to ensure you obtain the maximum benefit from your technology investment.

Sales Executive: Chad Johnson

Phone: 775-298-9710

Email: chjohnson@cusa.canon.com

Sales Manager: Teresa Coon

Phone: 702-460-1550

Email: tcoon@cusa.canon.com

Megan Chambers
Washoe County – Human Services

Dear Megan,

I wanted to thank you for investing the time to review options from Canon U.S.A., Inc.

As a leading provider of office solutions, Canon USA has helped thousands of organizations like yours achieve their strategic business objectives by working together to build digital transformation solutions that can increase productivity, decrease operating costs, improve customer relations and help achieve regulatory compliance.

Based on our recent discussions, I have built this proposal based on the following company objectives:

- Need for a new Color MFP

I think you will find that this proposal meets all these objectives and I greatly appreciate the opportunity to partner with you on this important project.

Sincerely,

Chad Johnson
Senior Account Executive
775-298-9710
cjohnson@csa.canon.com

PROJECT OVERVIEW

Washoe County – Human Services

Megan Chambers

PROJECT OBJECTIVES

- Need for a new Color MFP

Proposal

QTY	ITEM CODE	DESC	Proposed Expense
1	DX C3926i	Canon Color MFP	
		\$150.00/mth on 48 Month Term Service Rates = \$.01071 per B&W, and \$.06552 per Color	

*** Plus applicable taxes

*** Price includes delivery & installation & training

*** **VERY IMPORTANT:** If using this proposal to create a requisition to Purchasing, can you please have them include this info on the PO:

- Supplier Address: Canon Financial Services Inc, 158 Gaither Drive #200, Mt. Laurel NJ 08054
- Vendor Email should be chjohnson@cusa.canon.com
- THIS PO IS SUBJECT TO THE TERMS AND CONDITIONS AND PRICING OF NASPO NEVADA STATE CONTRACT #187646 / #99SWC-NV25-22341 and the term starts day of installation.
- THIS PO IS FOR A 48 MONTH FMV LEASE TERM at \$150.00 per month for IMAGERUNNER ADVANCE DX C3926i, CASSETTE FEEDING UNIT-AW1, INNER FINISHER-L1, Utility Tray-B1, Option Attachment kit for Reader, and STANDARD POWER FILTER 15A/120V. \$.01071 per B&W Print & \$.06552 per Color Print

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